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# Want Your Law Firm to Build Monetizable Products? Go Ahead, Take a Shot

In this American Lawyer article, Gillian Scott was quoted by Law.com reporter Dan Packel, about how law firms are building products under the umbrella of a law firm structure. The article was based on comments from a panel Gillian appeared on titled *Packaging Intellectual Knowledge into Products* at the Ark Group's 4th Annual Law Firm Innovation Summit. *(Prior to joining Lenczner Slaght)*

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